



**MARLBOROUGH  
NETWORKING  
ASSOCIATION**

# WHAT WE DO

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MNA provides a welcoming and supportive environment for business people to develop new business contacts, share ideas, learn from others, develop skills and confidence in communications, share problems and get help to solve them.

## ◆ Introductions

At the start of every meeting, each person introduces themselves and their business, and mentions what their focus is for the week (e.g. a challenge)

## ◆ Speakers

Group members or guest speakers present on a topic relevant to small business owners.

## ◆ Hot Seat

Some weeks, instead of a speaker, a group member is invited to sit in the “hot seat”; other members ask questions about the hot seat business.

## ◆ Networking

Every week, we break into small groups for 25 minutes to network and support. Small groups can use this time to get to know each other and our businesses better, to share about opportunities and successes, or to problem-solve challenges.

## ◆ Support

We encourage you to meet with others in the group outside the meeting time to further develop. We will also help you find specific support where specialist skills are required.

## Our philosophy

We aim to develop a group environment where each member can benefit and grow, and can contribute to the growth and advancement of other members.

**9 AM, TUESDAYS**  
**CBD EATERY (41 QUEEN STREET, BLENHEIM)**

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## Our mission

To provide an environment in which small and medium business people can share, learn, and grow.

## Your commitment

By joining our association, you agree to:

- Share your basic info (business and personal)
- Regularly attend meetings
- Maintain the confidentiality of the group
- Be prepared to contribute your ideas and effort to the group
- Assist, where you can, other members
- Encourage other like-minded business people to join us

## How to join us

- provide us with your business and contact information
- fill in an application form
- agree to participate regularly
- agree to our Code of Conduct



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